**BAUSCH**-Health

# **EARNINGS**

1Q 2024



MAY 2, 2024



## Forward-Looking Statements

This presentation contains forward-looking information and statements, within the meaning of applicable securities laws (collectively, "forward-looking statements"), including, but not limited to, statements relating to Bausch Health Companies Inc.'s ("Bausch Health" or the "Company") future prospects and performance, financial guidance, research and development efforts and anticipated timing or results thereof, proposed plan to separate its eye health business, including the timing thereof, management of its balance sheet, generation of cash, ability to launch and commercialize new products, including the timing of regulatory processes with respect to the Company's product pipeline, ability to enforce and defend its Xifaxan® intellectual property rights, ability to execute its growth strategies generally, and other corporate and strategic transactions. Forward-looking statements may generally be identified by the use of the words "anticipates," "hopes," "expects," "intends," "plans," "should," "could," "would," "may," "believes," "estimates," "potential," "target," or "continue" and positive and negative variations or similar expressions, and phrases or statements that certain actions, events or results may, could, should or will be achieved, received or taken, or will occur or result, and similar such expressions also identify forward-looking information. These forward-looking statements are based upon the current expectations and beliefs of management. The Company's 2024 financial outlook and full-year guidance are included to provide further information about management's expectations about the Company's future business operations, activities and results and may not be appropriate for other purposes.

These forward-looking statements are subject to certain factors, risks and uncertainties that could cause actual results to differ materially from those described in these forward-looking statements. These factors, risks and uncertainties include, but are not limited to the following: the impact of current market and economic conditions in one or more of the Company's markets; the impact of inflation and other macroeconomic factors on the Company's business and operations; the ability to complete the separation of Bausch + Lomb, including the timing and structure thereof, and to achieve the expected benefits thereof, and other risks and uncertainties relating to such separation, including actual and potential litigation related thereto; the uncertainty of commercial success for new and existing products; challenges to patents; challenges to the Company's ability to enforce and defend against challenges to its patents; the impact of patent expirations and the ability of the company to successfully execute strategic plans; compliance with legal and regulatory requirements; our substantial debt and current and future debt service obligations; and other factors, risks and uncertainties discussed in the Company's most recent annual and quarterly reports and detailed from time to time in the Company's other filings with the U.S. Securities and Exchange Commission and the Canadian Securities Administrators, which factors, risks and uncertainties are incorporated herein by reference.

Additional information regarding certain of these material factors and assumptions may be found in the Company's filings described above. The Company believes that the material factors and assumptions reflected in these forward-looking statements are reasonable in the circumstances, but readers are cautioned not to place undue reliance on any of these forward-looking statements. These forward-looking statements speak only as of the date hereof. Bausch Health undertakes no obligation to update any of these forward-looking statements to reflect events or circumstances after the date of this presentation or to reflect actual outcomes, unless required by law.

The guidance in this presentation is only effective as of the date given and will not be updated or affirmed unless and until the Company publicly announces updated or affirmed guidance. Distribution or reference of this presentation following the date of this presentation does not constitute the Company re-affirming guidance.



### **Non-GAAP Information**

To supplement the financial measures prepared in accordance with U.S. generally accepted accounting principles ("GAAP"), the Company uses certain non-GAAP financial measures and non-GAAP ratios to provide supplemental information to readers. Management uses these non-GAAP measures and ratios as key metrics in the evaluation of the Company's performance and the consolidated financial results and, in part, in the determination of cash bonuses for its executive officers. The Company believes these non-GAAP measures and ratios are useful to investors in their assessment of our operating performance and the valuation of the Company. In addition, these non-GAAP measures and ratios address questions the Company routinely receives from analysts and investors and, in order to assure that all investors have access to similar data, the Company has determined that it is appropriate to make this data available to all investors.

However, these measures and ratios are not prepared in accordance with GAAP nor do they have any standardized meaning under GAAP. In addition, other companies may use similarly titled non-GAAP financial measures and ratios that are calculated differently from the way we calculate such measures and ratios. Accordingly, our non-GAAP financial measures and ratios may not be comparable to such similarly titled non-GAAP financial measures and ratios used by other companies. We caution investors not to place undue reliance on such non-GAAP measures and ratios, but instead to consider them with the most directly comparable GAAP measures and ratios. Non-GAAP financial measures and ratios have limitations as analytical tools and should not be considered in isolation. They should be considered as a supplement to, not a substitute for, or superior to, the corresponding measures calculated in accordance with GAAP.

The reconciliations of these historic non-GAAP financial measures and ratios to the most directly comparable financial measures and ratios calculated and presented in accordance with GAAP are shown in the Appendix hereto. However, as indicated above, for guidance purposes, the Company does not provide reconciliations of projected Adjusted EBITDA (non-GAAP) to projected GAAP Net income (loss), projected Adjusted Cash Flows from Operations (non-GAAP) to projected GAAP Cash Generated from Operations, projected Adjusted Gross Margin (non-GAAP) to projected GAAP Gross Margin, projected Adjusted SG&A Expense to projected GAAP SG&A Expense, projected Adjusted Tax Rate to projected GAAP tax rate and projected organic growth (non-GAAP) to projected reported revenue growth, in each case due to the inherent difficulty in forecasting and quantifying certain amounts that are necessary for such reconciliations. Many of the adjustments and exclusions used to calculate the projected non-GAAP measures may vary significantly based on actual events, so the Company is not able to forecast on a GAAP basis with reasonable certainty all adjustments needed in order to provide a GAAP calculation of these projected amounts. The amounts of these adjustments may be material and, therefore, could result in the GAAP amount being materially different from (including materially less than) the projected non-GAAP measures.

For further information on non-GAAP financial measures and ratios, please see the Non-GAAP Appendix.

## Agenda



**Business Update** 



1Q 2024 Financial Results



2024 Guidance



2024 Priorities





# BUSINESS UPDATE

## Bausch Health (excl. B+L) Key Updates<sup>1</sup>

#### **SOLID BUSINESS PERFORMANCE IN 1Q 2024**

- 1Q net revenue of \$1.05 billion, up 4% on a reported basis and 5% on an organic<sup>2</sup> basis
- Fourth consecutive quarter of revenue and Adjusted EBITDA<sup>2</sup> growth
- Reaffirmed 2024 guidance



- Amiselimod:
  - Met with FDA for end of Phase 2 meeting and Phase 3 plan
  - Phase 2 data to be presented at Digestive Disease Week on May 19
- Enrollment of both RED-C global Phase 3 trials complete; currently in treatment phase
- Pursuing approval for CABTREO® in Canada, anticipated in 2H 2024

#### **LITIGATION UPDATES**

- District Court ruling affirmed, preventing US FDA from approving Norwich's ANDA for Xifaxan® before October 2029
- Filed suit against Amneal, initiating a 30-month stay of potential FDA approval of Amneal's ANDA for Xifaxan®

#### **FOCUS ON BALANCE SHEET**

- Debt reduced by \$307 million; debt, net of cash, reduced by \$110 million in 1Q
- Approximately \$1.5 billion of liquidity at quarter-end

#### STRATEGIC ALTERNATIVES

- Full separation of B+L continues to be a strategic priority
- 1. See Slide 2 for further information on forward-looking statements.
- 2. This is a non-GAAP measure of non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.









## Strategic Alternatives Progress<sup>1</sup>

#### **Ongoing Areas of Focus**



- Focus on investing in key assets and businesses to drive profitable growth
- Continue BHC (excluding B+L) de-levering
- >>> Focus on appropriate capitalization of BHC and B+L on a stand-alone basis
- Continue to assess relevant factors related to potential full separation of B+L
- >>> Flexibility to monetize ~8.5% B+L stake

#### **1Q Developments**



- Xifaxan® Appeal decision represents a significant milestone related to full separation of B+L
- Debt reduced by ~ \$300M in 1Q 2024
- Total liquidity of ~\$1.5B
- Focusing on strengthening the balance sheet, including evaluating and utilizing as appropriate various tools and strategies, based on the provisions of existing debt agreements, to further reduce the company's outstanding debt and enhance its debt maturity profile

Continue to believe separation of Bausch + Lomb makes strategic sense and thoughtfully evaluating factors and considerations related to the separation

<sup>1.</sup> See Slide 2 for further information on forward-looking statements.

## **Executing Against Our Objectives**



## Salix: Investing for Growth

# Continued investment in Xifaxan<sup>®</sup> franchise; growth in Xifaxan<sup>®</sup> and Relistor<sup>®</sup>

- Revenue growth of 1% Reported, 2% Organic<sup>1</sup>
- Xifaxan<sup>®</sup> strong growth in 1Q for:
  - TRx for IBS-D and for long-term care within HE
  - Non-retail units, incl. outpatient clinics
- Continued investment in DTC and Alenabled sales force tools and capabilities
- Continued TRx growth in 1Q for Relistor<sup>®</sup> and Trulance<sup>®</sup>
- Focus on advancing pipeline RED-C and Amiselimod



# International: Promoted Portfolio Focus

# Growth in promoted brand portfolios; focus on business development for the long-term

- Revenue growth of 7% Reported, 2% Organic<sup>1,</sup> driven by Canada
- Canada robust Contrave performance; new product launches including Ryaltris<sup>®</sup> and UCERIS<sup>®</sup>
- Focus on promoted portfolio, with targeted investments, including investment in DTC marketing for Contrave
- Remain opportunistic with branded generic portfolio



## Solta Medical: Driving Growth

# Building on momentum and investing to drive growth globally

- Revenue growth of 21% Reported, 23% Organic<sup>1</sup>, led by continued momentum in China and Asia-Pacific
- Thermage<sup>®</sup> FLX approval by NMPA in China
- Double-digit growth in the US
- Expansion of US sales force
- Focus on new market authorizations and next-generation products



## Diversified: Sustaining Margins

# Managing the portfolio for profitability and growth in revenue and EBITDA

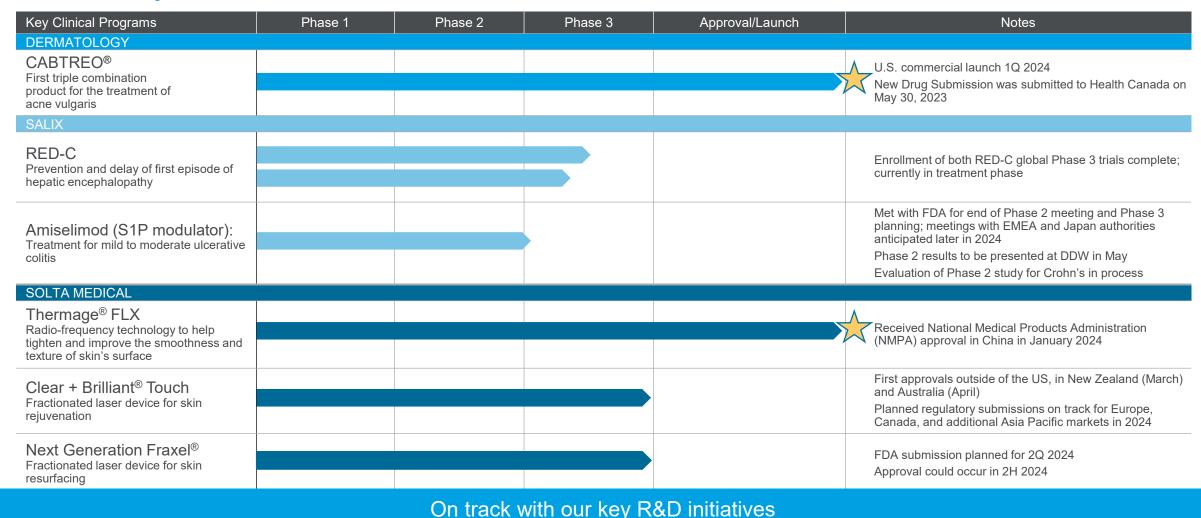
- Revenue growth of 3% Reported, 6% Organic<sup>1</sup>
- Dermatology
  - CABTREO® launch January 2024
  - Growth in Jublia<sup>®</sup> TRx
- Neurology growth in Wellbutrin and Aplenzin revenue despite volume declines; continuing to capitalize on competitor supply shortages
- Dentistry continued investment in sales force and marketing tools to return to sustainable growth

Improved focus, excellence in execution and strategic investments to drive long term growth

1. This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.



## R&D Pipeline<sup>1</sup>



Progress timelines are for illustrative purposes only; see Slide 2 for further information on forward-looking statements.



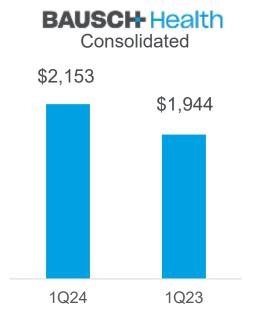
# 1Q 2024 FINANCIAL RESULTS



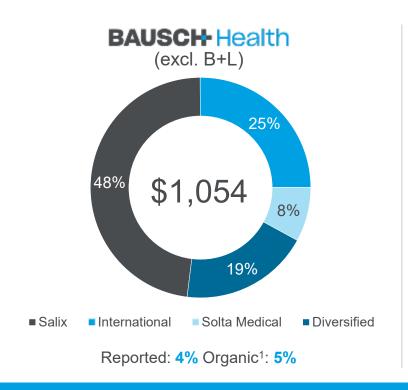
### 1Q24 Revenue

in millions USD

#### Revenue Change vs 1Q23



Reported: 11% Organic<sup>1</sup>: 8%



### BAUSCH+LOMB



Reported: 18% Organic<sup>1</sup>: 11%

#### Strong first quarter performance, continuing the momentum established in 2023

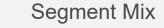
<sup>1.</sup> This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.

Unconsolidated

#### **BAUSCH**-Health

### **Salix** – 1Q24

in millions USD





#### Revenue vs. 1Q23

#### Total – Reported: 1% Organic<sup>1</sup>: 2%

Product	Revenue	TRx <sup>2</sup>
Xifaxan <sup>®</sup>	8%	3%
Relistor®	10%	3%
Trulance®	(7%)	9%

#### Key Items

- Growth driven by Xifaxan<sup>®</sup> and Relistor<sup>®</sup>
- Xifaxan® TRx growth for 1Q over the prior year, led by strong growth for IBS-D and the long-term care channel for HE; growth in non-retail units, with double-digit growth in outpatient clinics
- Trulance® net pricing pressure offset strong TRx growth









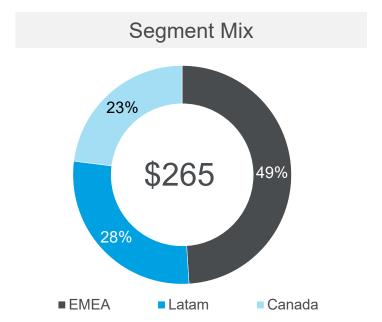
<sup>1.</sup> This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.

<sup>2.</sup> TRx = total prescriptions. Source: IQVIA.

Unconsolidated BAUSCH Health

### International – 1Q24

in millions USD



Revenue vs. 1Q23

Total – Reported: 7% Organic<sup>1</sup>: 2%

Region	Reported	Organic <sup>1</sup>
EMEA	6%	0%
LATAM	12%	0%
Canada	6%	7%

#### Key Items

- EMEA growth in promoted products offset by pressure from competition in non-promoted products
- LATAM growth in private channel sales offset by timing of government purchases
- Canada growth in Contrave with planned investments in DTC; continued focus on new product launches, including Ryaltris<sup>®</sup> and UCERIS<sup>®</sup> in Canada

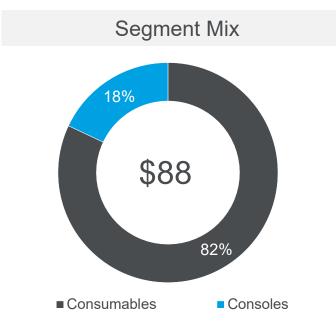


1. This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.

Unconsolidated BAUSCH Health

### Solta Medical – 1Q24

in millions USD



#### Key Items

#### Total – Reported: 21% Organic<sup>1</sup>: 23%

- Continued strong demand, particularly in Asia-Pacific (including China)
- US returned to growth, delivering doubledigit revenue growth over 1Q 2023
- Durable, profitable business driven by consumables growth
- Focus on Thermage® FLX in China and sales force investments in the US





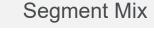
1. This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.

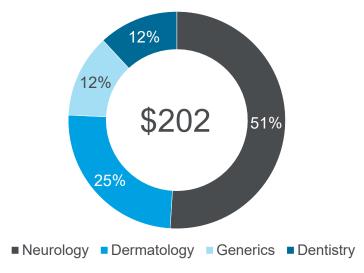
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#### **BAUSCH**-Health

### Diversified – 1Q24

in millions USD





Revenue vs. 1Q23

Total – Reported: 3% Organic<sup>1</sup>: 6%

Business	Reported	Organic <sup>1</sup>
Neurology	1%	1%
Dermatology	16%	25%
Dentistry	(4)%	(4%)
Generics	(7)%	4%

#### Key Items

- Neurology Wellbutrin® and Aplenzin® revenue growth despite volume declines; continued benefit of competitor supply shortages
- Dermatology growth driven by favorable pricing comparisons;
   CABTREO® launch in late January 2024
- Dentistry continued investments to drive return to growth over the balance of 2024









SILIQ. (brodalumab) injection 210 mg/1.5 mL

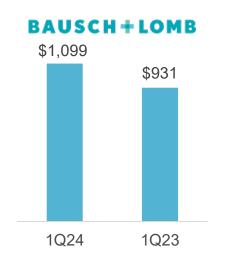


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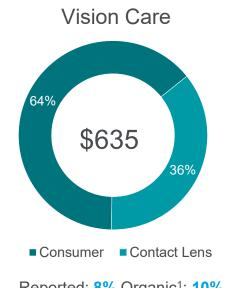
<sup>1.</sup> This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.

### 1Q24 Bausch + Lomb Revenue

in millions USD



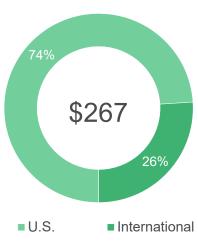
Reported: 18% Organic<sup>1</sup>: 11%



Reported: 8% Organic<sup>1</sup>: 10%







Reported: 66% Organic<sup>1</sup>: 18%

#### **KEY DRIVERS | REPORTED REVENUE CHANGE**

- Strong revenue growth across all businesses and key product franchises
- Approximately \$(20M) revenue FX headwinds
- Growth in key franchises Lumify<sup>®</sup>, Eye Vitamins, Dry Eye, Daily SiHy
- Lens portfolio (+2%, +6% cc<sup>2</sup>), strong growth in Daily SiHy franchise
- Broad growth across all categories: Consumables, Implantables, Equipment
- Premium IOLs (+30%, +30% cc<sup>2</sup>), early launch of enVista Aspire™

- Executing Miebo® and Xiidra® strategy, investing to drive growth
- Strong growth in U.S. Generics and International Pharma

- 1. This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.
- 2. Constant currency. This is a non-GAAP measure or ratio. See Slide 3 and Appendix for further information on non-GAAP measures and ratios.

## 1Q24 GAAP Financial Results

Amounts in millions USD, except EPS amounts

	Three Mor	Three Months Ended		
	March 31, 2024	March 31, 2023	Reported	
Revenues	\$2,153	\$1,944	11%	
GAAP Gross Profit	\$1,238	\$1,076	15%	
GAAP Gross Margin	57.5%	55.3%	220 bps	
Selling, A&P	\$565	\$479	(18)%	
GAAP G&A	\$229	\$246	7%	
R&D	\$151	\$143	(6)%	
GAAP Total Operating Expense	\$957	\$901	(6)%	
GAAP Operating Income	\$281	\$175	61%	
GAAP Loss Attributable to Bausch Health Companies Inc.	\$(64)	\$(201)	68%	
GAAP Loss per Share Attributable to Bausch Health Companies Inc.	\$(0.17)	\$(0.55)	-	
GAAP Cash Flow from Operations	\$211	\$154	37%	

### 1Q24 Non-GAAP<sup>1</sup> Financial Results

Amounts in millions USD

	Three Mor	nths Ended	Favorab	le (Unfavorable)
	March 31, 2024	March 31, 2023	Reported	Constant Currency <sup>1</sup>
Revenues	\$2,153	\$1,944	11%	11%
Adj. Gross Profit <sup>1,2</sup>	\$1,533	\$1,362	13%	13%
Adj. Gross Margin¹	71.2%	70.1%	110bps	
Selling, A&P (Same as reported)	\$565	\$479	(18)%	(19)%
Adj. G&A <sup>1</sup>	\$201	\$212	5%	5%
Adj. R&D <sup>1</sup>	\$150	\$143	(5)%	(5)%
Total Adj. Operating Expense <sup>1</sup>	\$916	\$834	(10)%	(10)%
Adj. EBITA¹	\$617	\$528	17%	17%
Adj. EBITDA Attributable to Bausch Health Companies Inc. <sup>1</sup>	\$665	\$588	13%	13%
Adj. Net Income Attributable to Bausch Health Companies Inc. <sup>1</sup>	\$221	\$191	16%	-
Diluted Shares Outstanding <sup>2</sup>	370.2M	366.8M	-	-
Adj. Cash Flows from Operations <sup>1,3</sup>	\$181	\$70	159%	-

<sup>1.</sup> This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.

<sup>2.</sup> For the three months ended March 31, 2024 and 2023, this figure includes the dilutive impact of options and restricted stock units of approximately 3,448,000 and 3,426,000 common shares, respectively, which are excluded when calculating GAAP diluted loss per share because the effect of including these amounts in the calculation would have been anti-dilutive.

<sup>3.</sup> Excludes legacy legal settlements (net of insurance recoveries), separation payments, separation-related payments, business transformation costs, and includes interest payments charged against premium.



## **Balance Sheet Summary**

In millions USD

	As of 3.31.2024	As of 12.31.2023	As of 12.31.2022
Cash and cash equivalents <sup>1</sup>	\$755	\$962	\$591
Revolving Credit Facilities	\$3005	\$275 <sup>5</sup>	\$470
AR Credit Facility	\$325	\$350	\$-
Senior Secured Debt (principal amount) <sup>2</sup>	\$15,165	\$15,203	\$13,300
Senior Unsecured Debt (principal amount) <sup>2</sup>	\$5,552	\$5,803	\$5,810
Total Consolidated Debt (principal amount) <sup>2</sup>	\$20,717	\$21,006	\$19,110
Total Consolidated Debt (net of premiums and discounts)	\$22,074	\$22,388	\$20,766
Net Consolidated Debt (principal amount) <sup>3</sup>	\$19,984	\$20,059	\$18,546
TTM GAAP Net Loss	\$(479)	\$(611)	\$(212)
TTM Adj. EBITDA Attributable to Bausch Health Companies Inc. (non-GAAP) <sup>4</sup>	\$3,091	\$3,014	\$3,022

#### We continue to prioritize liquidity management and the de-levering of our balance sheet

- 1. Cash and cash equivalents includes restricted cash of \$22M, \$15M and \$27M as of 3/31/24, 12/31/23 and 12/31/22, respectively.
- 2. Debt balances shown at principal value. Senior secured debt figure is inclusive of revolving credit facilities drawn (if any), AR Credit Facility and \$1,900M of secured debt for Bausch + Lomb's acquisition of Xiidra in Q3 2023.
- 3. Net consolidated debt is net of unrestricted cash and cash equivalents.
- 4. This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.
- 5. No outstanding borrowings under BHC excl. B+L revolving credit facility at March 31, 2024 and December 31, 2023



## Long-Term Debt Maturity Profile

In millions USD

		As of March 31, 2024 <sup>1</sup>							
\$M	Total	2024	2025	2026	2027	2028	2029	2030	2031
Restricted									
Revolver	-	-	-	-	-	-	-	-	-
Term Loan	\$1,937	-	-	-	\$1,937	-	-	-	-
Secured Notes	\$6,906	-	\$1,680	-	\$1,500	\$3,374	-	\$352	-
Unsecured Notes	\$5,552	-	\$840	\$602	\$643	\$616	\$1,609	\$779	\$463
Mandatory Amortization	\$344	\$94	\$125	\$125	-	-	-	-	-
Unrestricted - AR Facility	\$325	-	-	-	-	\$325	-	-	-
Unrestricted - Intermediate Holdco	\$999	-	-	-	-	\$999	-	-	-
Total Bausch Health (excl. B+L)	\$16,063	\$94	\$2,645	\$727	\$4,080	\$5,314	\$1,609	\$1,131	\$463
B+L Term Loan	\$2,858	-	-	-	\$2,382	\$476	-	-	-
B+L Mandatory Amortization	\$96	\$22	\$30	\$30	\$11	\$3	-	-	-
B+L Revolver	\$300	-	-	-	\$300	-	-	-	-
B+L Secured Notes	\$1,400	-	-	-	-	\$1,400	-	-	-
Total B+L	\$4,654	\$22	\$30	\$30	\$2,693	\$1,879	-	-	-
Total Consolidated	\$20,717	\$116	\$2,675	\$757	\$6,773	\$7,193	\$1,609	\$1,131	\$463

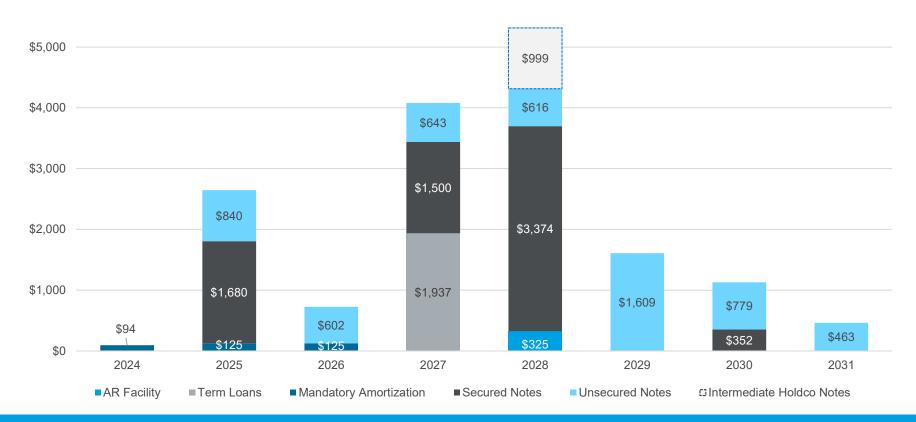
No debt maturities until Q4 2025

<sup>1.</sup> Debt values are shown at principal value.

#### **BAUSCH** Health

## Bausch Health (excl. B+L) Debt Maturity Profile<sup>1</sup>

As of 1Q 2024, in millions USD





Reduced debt, net of cash, by:

~\$110M
in 1Q24

We continue to evaluate alternatives to reduce our overall leverage while also focusing on our maturity profile

<sup>1.</sup> Does not include ~\$3B of B+L term loans, \$300M of B+L revolving credit facility, and ~\$1.4B of B+L senior secured notes.

<sup>2.</sup> Consists of \$1B non-recourse debt issued by a wholly-owned unrestricted subsidiary, 1375209 B.C. Ltd., that owns ~38.5% of the issued and outstanding shares of Bausch + Lomb, and \$325M outstanding under AR credit facility.



# 2024 GUIDANCE

## Confirming Full Year 2024 Guidance<sup>1,2</sup>

All amounts are approximate and in USD

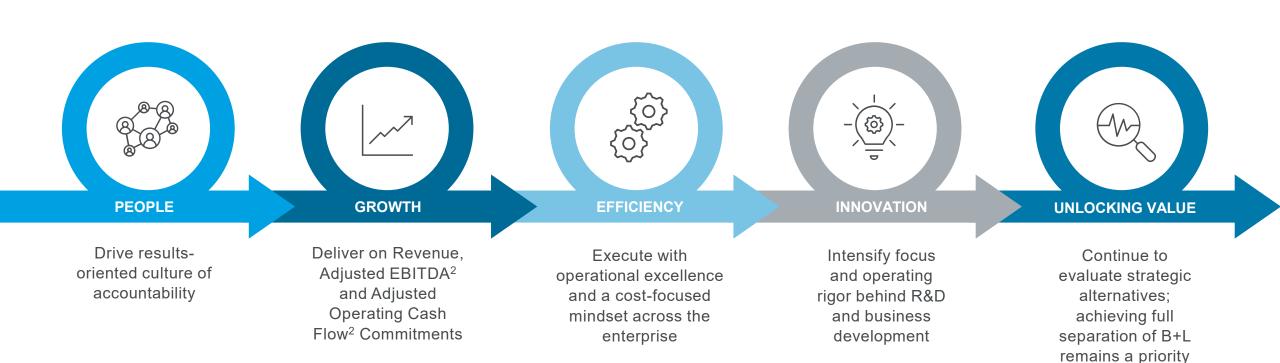
	2024 Guidance <sup>1,2</sup>					
	внс	B+L	BHC excl. B+L			
Net Revenue	\$9.30B - \$9.55B	\$4.60B - \$4.70B	\$4.70B - \$4.85B			
Organic Growth			2% - 5%			
Adjusted EBITDA (non-GAAP) <sup>1,4</sup>	\$3.20B - \$3.35B	\$840M - \$890M	\$2.36B - \$2.46B			
Adjusted Operating Cash Flow (non-GAAP) <sup>3</sup>			\$775M - \$825M			
Adjusted Gross Margin <sup>1</sup>			~80%			
R&D Expense			~\$325M			
Interest Expense 5			~\$1.3B			
Adj. Tax Rate (non-GAAP) 1			15%-18%			
Capital Expenditures			~\$60M			

- 1. This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.
- 2. See Slide 2 for further information on forward-looking statements.
- 3. Excludes legacy legal settlements (net of insurance recoveries), separation payments, separation-related payments, business transformation costs and interest payments charged against premium.
- 4. Bausch Health (excl. B+L) Adjusted EBITDA above includes approximately \$7 million in 2023 of net benefit from Transition Service Agreements with B+L in connection with the Separation of B+L, as income for services provided to B+L exceeds charges for services provided by B+L. These amounts eliminate in consolidation.
- 5. On September 30, 2022, the Company closed a series of transactions (the "Exchange") whereby it exchanged validly tendered senior unsecured notes for newly issued secured notes (the "New Secured Notes"). The accounting for the Exchange resulted in the calculation of interest expense under GAAP using effective interest rates on the New Secured Notes which are significantly lower than the stated interest rates of the New Secured Notes. As a result, interest guidance has been presented based on interest as calculated using contractual principal and interest, including amortization and write-down of deferred financing costs of approximately \$35M.



# 2024 PRIORITIES

### 2024 Priorities<sup>1</sup>



#### Enriching lives through our relentless drive to deliver better health outcomes

- 1. See Slide 2 for further information on forward looking statements.
- 2. This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.

## **BAUSCH**-Health



# **APPENDIX**



### 1Q24 Revenue Performance

Amounts in millions USD

	1Q24	1Q23	Reported	Organic <sup>1</sup>
Salix	\$499	\$496	1%	2%
International	\$265	\$247	7%	2%
Solta Medical	\$88	\$73	21%	23%
Neurology	\$103	\$102	1%	1%
Dermatology	\$50	\$43	16%	25%
Generics	\$25	\$27	(7)%	4%
Dentistry	\$24	\$25	(4)%	(4)%
Diversified	\$202	\$197	3%	6%
Bausch Health (excl. B+L)	\$1,054	\$1,013	4%	5%
Vision Care	\$635	\$587	8%	10%
Surgical	\$197	\$183	8%	8%
Pharmaceuticals	\$267	\$161	66%	18%
Bausch + Lomb	\$1,099	\$931	18%	11%
Total Bausch Health	\$2,153	\$1,944	11%	8%

<sup>1.</sup> This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.



## Inventory in Select U.S. Businesses (QTD)<sup>1</sup>

	Months on Hand					
Business Units	As of Dec 31, 2022	As of Mar 31, 2023	Change 1Q23	As of Dec 31, 2023	As of Mar 31, 2024	Change 1Q24
Dermatology	1.07	1.08	0.01	1.04	1.20	0.16
Neurology	1.17	1.15	(0.02)	1.18	1.21	0.03
Salix	1.02	0.92	(0.10)	1.20	1.12	(0.08)



## 1Q24 Segment Profit<sup>1</sup>

In millions USD

	1Q24						
	Salix	International	Solta Medical	Diversified	Total		
Segment Revenue	\$499	\$265	\$88	\$202	\$1,054		
Segment Profit <sup>1</sup>	\$329	\$87	\$40	\$114	\$570		

	1Q23						
	Salix	International	Solta Medical	Diversified	Total		
Segment Revenue	\$496	\$247	\$73	\$197	\$1,013		
Segment Profit <sup>1</sup>	\$314	\$77	\$36	\$107	\$534		

<sup>1.</sup> Segment profit is based on operating income after the elimination of intercompany transactions, including between Bausch + Lomb and other segments. Certain costs, such as Amortization of intangible assets, Asset impairments, Goodwill impairments, Restructuring, integration, separation costs, Other (income) expense, net, and other corporate allocations are not included in the measure of segment profit, as management excludes these items in assessing segment financial performance.



### 1Q24 Other Financial Information

	Three Mor	nths Ended	Favorable (l	Jnfavorable)
	Mar 31, 2024	Mar 31, 2023	Reported	Constant Currency <sup>2</sup>
Cash Interest Paid <sup>1</sup>	\$358	\$408	12%	12%
Net Interest Expense (GAAP)	\$346	\$301	(15)%	(15)%
Non-cash adjustments				
Depreciation	\$46	\$45	(2)%	(2)%
Non-cash share-based Comp	\$33	\$41	20%	20%
Additional cash items				
Contingent Consideration	\$9	\$1	-	-
Milestones/License Agreements and Other Intangibles	\$1	\$8	-	-
Restructuring and Other	\$20	\$13	-	-
Capital Expenditures	\$82	\$47	-	-
Adj. Tax Rate <sup>2</sup>	15.0%	11.5%	-	-
GAAP Tax Rate	11.5%	(53.5)%	-	-

<sup>1.</sup> Cash interest paid includes payments recorded against debt premiums.

<sup>2.</sup> This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.



## 1Q24 Non-GAAP Adjustments EPS Impact

		Three Months Ended						
	Mar 3	1, 2024	Mar 31	, 2023				
	Income (Expense)	EPS Impact <sup>2</sup>	Income (Expense)	EPS Impact <sup>2</sup>				
Net loss	\$(77)	\$(0.21)	\$(209)	\$(0.58)				
Non-GAAP adjustments:1								
Amortization of intangible assets	274	0.74	273	0.74				
Asset impairments	1	-	13	0.04				
Restructuring, integration and transformation costs	19	0.05	27	0.07				
Acquisition-related costs and adjustments (excluding amortization of intangible assets)	18	0.05	31	0.08				
Gain on extinguishment of debt	(11)	(0.03)	-	-				
IT infrastructure investment	10	0.03	7	0.02				
Separation costs and separation-related costs	6	0.02	7	0.02				
Legal and other professional fees	6	0.02	3	0.01				
(Gain) loss on sale of assets, net	(4)	(0.01)	-	-				
Litigation and other matters, net of insurance recoveries	6	0.02	(8)	(0.02)				
Other	7	0.02	-	-				
Tax effect of non-GAAP¹ adjustments	(31)	(0.08)	49	0.13				
EPS difference between basic and diluted shares	-	(0.01)	-	0.02				
Adjusted net income (non-GAAP)¹	224	-	193	-				
Adjusted net income attributable to noncontrolling interest (non-GAAP)¹	(3)	(0.01)	(2)	(0.01)				
Adjusted net income attributable to Bausch Health Companies Inc. (non-GAAP)¹	\$221		\$191					

<sup>1.</sup> This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.

<sup>2.</sup> Includes 3,448,000 and 3,426,000 diluted shares for the three months ended March 31, 2024 and 2023, respectively, as the inclusion of these shares would be anti-dilutive.

# 1Q24 Reconciliation of Reported Operating Income to Adjusted EBITA (Non-GAAP)<sup>1</sup>

		1Q24						1Q23						
	Gross Profit	Gross Margin	Selling & Advertising	G&A	R&D Expense	Operating Expense	Operating Income	Gross Profit	Gross Margin	Selling & Advertising	G&A	R&D Expense	Operating Expense	Operating Income
GAAP Operating Income	\$1,238	57.5%	\$565	\$229	\$151	\$957	\$281	\$1,076	55.3%	\$479	\$246	\$143	\$901	\$175
Amortization of intangible assets	274	12.7%	-	-	-	-	274	273	14.0%	-	-	-	-	273
Asset impairments	1	0.0%	-	-	-	-	1	13	0.7%	-	-	-	-	13
Restructuring, integration and transformation costs	-	0.0%	-	(7)	-	(19)	19	-	0.0%	-	(18)	-	(27)	27
Acquisition-related costs and adjustments (excluding amortization of intangible assets)	20	0.9%	-	-	-	2	18	-	0.0%	-	-	-	(31)	31
IT infrastructure investment	-	0.0%	-	(10)	-	(10)	10	-	0.0%	-	(7)	-	(7)	7
Separation costs and separation-related costs	-	0.0%	-	(5)	(1)	(6)	6	-	0.0%	-	(6)	-	(7)	7
Legal and other professional fees	-	0.0%	-	(6)	-	(6)	6	-	0.0%	-	(3)	-	(3)	3
(Gain) loss on sale of assets, net	-	0.0%	-	-	-	4	(4)	-	0.0%	-	-	-	-	-
Litigation and other matters	-	0.0%	-	-	-	(6)	6	-	0.0%	-	-	-	8	(8)
Adjusted EBITA (Non-GAAP) <sup>1</sup>	\$1,533	71.2%	\$565	\$201	\$150	\$916	\$617	\$1,362	70.1%	\$479	\$212	\$143	\$834	\$528

<sup>1.</sup> This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.

# 1Q24 Reconciliation of Reported Net Loss to EBITDA<sup>1</sup> and Adj. EBITDA<sup>1</sup>

	Three month	s ended Mar 31,
	2024	2023
Net loss	\$(77)	\$(209)
Interest expense, net	346	301
Provision for income taxes	8	73
Depreciation and amortization	320	319
EBITDA	597	484
Adjustments:		
Asset impairments	1	13
Restructuring, integration and transformation costs	19	27
Acquisition related costs and adjustments (excluding amortization of intangible assets)	18	31
Gain on extinguishment of debt	(11)	-
Share-based compensation	33	41
Separation costs and separation-related costs	6	7
Other adjustments:		
Litigation and other matters, net of insurance recoveries	6	(8)
IT infrastructure investment	10	7
Legal and other professional fees	6	3
(Gain) loss on sale of assets, net	(4)	-
Other	7	-
Adjusted EBITDA (non-GAAP)¹	688	605
Adjusted EBITDA attributable to noncontrolling interest (non-GAAP) <sup>1</sup>	(23)	(17)
Adjusted EBITDA Attributable to Bausch Health Companies Inc. (non-GAAP)¹	\$665	\$588

	Three months ended Mar 31,		
	2024	2023	
Net income attributable to noncontrolling interest	\$13	\$8	
Noncontrolling interest portion of adjustments for:			
Interest expense, net	(11)	(6)	
Depreciation and amortization	(12)	(10)	
All other adjustments	(13)	(9)	
Adjusted EBITDA attributable to noncontrolling interest (non-GAAP) <sup>1</sup>	\$(23)	\$(17)	

<sup>1.</sup> This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.

# 1Q24 Reconciliation of Reported Revenue to Organic Revenue<sup>1,2</sup> and Organic Revenue Growth<sup>1</sup>

In millions USD unless otherwise indicated

			F	or Three Months E	nded				_	Chan	
		March	31, 2024			March 31, 2023		\$3 1% 18 7% 15 21% 1 1% 7 16% (2) (7)% (1) (4)% 5 3%		Organic Revenue <sup>1</sup>	
	Revenue as reported	Changes in Exchange Rates²	Acquisitions	Organic Revenue (Non-GAAP)¹	Revenue as Reported	Divestitures and Discontinuations	Organic Revenue (Non-GAAP) <sup>1</sup>	Amount	Pct.	Amount	Pct.
Salix	\$499	\$-	\$-	\$499	\$496	\$(9)	\$487	\$3	1%	\$12	2%
International	265	(14)	-	251	247	(1)	246	18	7%	5	2%
Solta Medical	88	2	-	90	73	-	73	15	21%	17	23%
Neurology	103	-	-	103	102	-	102	1	1%	1	1%
Dermatology	50	-	-	50	43	(3)	40	7	16%	10	25%
Generics	25	-	-	25	27	(3)	24	(2)	(7)%	1	4%
Dentistry	24	-	-	24	25	-	25	(1)	(4)%	(1)	(4)%
Diversified	202	-	-	202	197	(6)	191	5	3%	11	6%
Bausch Health (excl. B+L)	\$1,054	\$(12)	\$-	\$1,042	\$1,013	\$(16)	\$997	\$41	4%	\$45	5%
Vision Care	635	18	(9)	644	587	(1)	586	48	8%	58	10%
Surgical	197	1	-	198	183	-	183	14	8%	15	8%
Pharmaceuticals	267	1	(79)	189	161	(1)	160	106	66%	29	18%
Total Bausch + Lomb	\$1,099	\$20	\$(88)	\$1,031	\$931	\$(2)	\$929	\$168	18%	\$102	11%
Total Bausch Health	\$2,153	\$8	\$(88)	\$2,073	\$1,944	\$(18)	\$1,926	\$209	11%	\$147	8%

<sup>1.</sup> This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.

<sup>2.</sup> The impact for changes in foreign currency exchange rates is determined as the difference in the current period reported revenues at their current period currency exchange rates and the current period reported revenues revalued using the monthly average currency exchange rates during the comparable prior period.



# 1Q24 Reconciliation of Reported Cash Provided by Operating Activities to Adjusted Cash Flows from Operations (Non-GAAP)<sup>1</sup>

In millions USD

	Three Months Ended March 31,				
	2024	2023			
Cash provided by operating activities	\$211	\$154			
Payments of legacy legal settlements, net of insurance proceeds	-	(9)			
Payments of transformation costs	6	28			
Payments of separation costs and separation-related costs	3	6			
Interest payments charged against premium	(39)	(111)			
Third party fees paid in connection with the Exchange	-	2			
Adjusted cash flows from operations (non-GAAP) <sup>1</sup>	\$181	\$70			

<sup>1.</sup> This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.



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# 1Q24 Reconciliation of Reported Cash Provided by Operating Activities to Adjusted Cash Flows from Operations (non-GAAP)<sup>1</sup>

In millions USD

		Three Months Ended March 31, 2024				
	Bausch Health Companies Inc.	Bausch Health (excl. B+L) <sup>2</sup>				
Cash provided by operating activities	\$211	\$41	\$171			
Payments of transformation costs	6	6	-			
Payments of separation costs and separation-related costs	3	1	1			
Interest payments charged against premium	(39)	-	(39)			
Adjusted cash flows from operations (non-GAAP) <sup>1</sup>	\$181	\$48	\$133			

<sup>1.</sup> This is a non-GAAP measure. Management considers the presentation of Adjusted cash flows from operations for Bausch Health (excl. B+L) (non-GAAP) to be meaningful information and utilizes it in decision making and for compensation purposes. Adjusted cash flows from operations for Bausch Health (excl. B+L) (non-GAAP) is not intended to be representative of GAAP operating activities and Adjusted cash flows from operations as the criteria for that accounting hasn't been met. As such, Adjusted cash flows from operations excluding B+L (non-GAAP) as included herein may not be indicative of the results of the operations or Adjusted cash flows from operations attributable to Bausch Health (non-GAAP) in the future, or if B+L met the criteria to be treated as a discontinued operation during any of the periods presented. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.

<sup>2.</sup> Amounts may not cross foot due to rounding.

#### Consolidated

### Trailing Twelve Months Adjusted EBITDA<sup>1</sup>

In millions USD

	Trailing Twelve Months Ended							
	Mar-24	Dec-23	Sep-23	Jun-23	Mar-23			
Net Loss	\$(479)	\$(611)	\$(974)	\$(189)	\$(355)			
Interest expense, net	1,347	1,302	1,247	1,296	1,391			
Provision for income taxes	156	221	234	214	172			
Depreciation and amortization	1,265	1,264	1,295	1,329	1,361			
EBITDA	2,289	2,176	1,802	2,650	2,569			
Adjustments:	·							
Goodwill impairments	493	493	1,024	741	824			
Asset impairments	42	54	54	51	20			
Restructuring, integration and transformation costs	108	116	105	87	82			
Acquisition related costs and adjustments (excluding amortization of intangible assets)	93	106	90	49	58			
Gain on extinguishment of debt	(12)	(1)	(192)	(762)	(875)			
Share-based compensation	124	132	138	142	135			
Separation costs and separation-related costs	25	26	33	54	100			
Other adjustments:								
Insurance recoveries, net of litigation and other matters	(39)	(53)	(53)	(77)	2			
IT infrastructure investment	34	31	27	21	17			
Legal and other professional fees	23	20	22	22	20			
Gain on sale of assets, net	(7)	(3)	(6)	(1)	(5)			
Other	20	13	10	8	3			
Adjusted EBITDA (non-GAAP) <sup>1</sup>	3,193	3,110	3,054	2,985	2,950			
Adjusted EBITDA attributable to noncontrolling interest (non-GAAP) <sup>1</sup>	(102)	(96)	(86)	(81)	(72)			
Adjusted EBITDA attributable to Bausch Health Companies Inc. (non-GAAP) <sup>1</sup>	\$3,091	\$3,014	\$2,968	\$2,904	\$2,878			

<sup>1.</sup> This is a non-GAAP measure or non-GAAP ratio. See Slide 3 and Non-GAAP Appendix for further information on non-GAAP measures and ratios.



### Reconciliation of Reported Net Loss to Adj. EBITDA<sup>1</sup>

In millions

	Three	Months Ended March 31	Three Months Ended March 31, 2023			
	Bausch Health Companies Inc.	Bausch + Lomb Corporation	Bausch Health (excl. B+L)³	Bausch Health Companies Inc.	Bausch + Lomb Corporation	Bausch Health (excl. B+L)³
Net Loss	\$(77)	\$(163)	\$86	\$(209)	\$(88)	\$(121)
Interest expense, net	346	96	250	301	47	254
Provision for (benefit from) income taxes	8	73	(65)	73	33	40
Depreciation and amortization	320	110	210	319	91	228
EBITDA	597	116	481	484	83	401
Adjustments:						
Asset impairments	1	-	1	13	-	13
Restructuring, integration and transformation costs	19	18	1	27	26	1
Acquisition related costs and adjustments (excluding amortization of intangible assets)	18	21	(3)	31	1	30
Gain on extinguishment of debt	(11)	-	(11)	-	-	-
Share-based compensation	33	19	14	41	24	17
Separation costs and separation-related costs	6	2	4	7	3	4
Other adjustments:						
Litigation and other matters	6	1	5	(8)	-	(8)
IT infrastructure investment	10	10	-	7	6	1
Legal and other professional fees	6	2	4	3	-	3
Net gain on sale of assets	(4)	(4)	-	-	-	-
Other	7	(1)	8	-	-	-
Adjusted EBITDA (non-GAAP) <sup>1,2</sup>	688	184	504	605 <sup>2</sup>	143 <sup>2</sup>	462

<sup>1.</sup> This is a non-GAAP measure. Management considers the presentation of Adjusted EBITDA for Bausch Health (excl. B+L) (non-GAAP) to be meaningful information and utilizes it in decision making and for compensation purposes. Adjusted EBITDA for Bausch Health Excluding B+L (non-GAAP) is not intended to be representative of discontinued operations as the criteria for that accounting hasn't been met. As such, Adjusted EBITDA excluding B+L (non-GAAP) as included herein may not be indicative of the results of the operations or Adjusted EBITDA attributable to Bausch Health (non-GAAP) in the future, or if B+L met the criteria to be treated as a discontinued operation during any of the periods presented. See Slide 3 and Non-GAAP Appendix for further information on this and other non-GAAP measures and ratios.

<sup>2.</sup> Adjusted EBITDA (non-GAAP) above includes Adjusted EBITDA attributable to noncontrolling interests. For Bausch Health Companies Inc., this amounted to \$23 million and \$17 million for the three months ended March 31, 2024 and 2023, which includes \$4 million and \$2 million, respectively related to B+L.

<sup>3.</sup> Amounts may not cross foot due to rounding.

#### **Description of Non-GAAP Financial Measures**

To supplement the financial measures prepared in accordance with U.S. GAAP, the Company uses certain non-GAAP financial measures and non-GAAP ratios. These measures and ratios do not have any standardized meaning under GAAP and other companies may use similarly titled non-GAAP financial measures and ratios that are calculated differently from the way we calculate such measures and ratios. Accordingly, our non-GAAP financial measures and ratios may not be comparable to such similarly titled non-GAAP financial measures and ratios used by other companies. We caution investors not to place undue reliance on such non-GAAP measures, but instead to consider them with the most directly comparable GAAP measures and ratios. Non-GAAP financial measures and ratios have limitations as analytical tools and should not be considered in isolation. They should be considered as a supplement to, not a substitute for, or superior to, the corresponding measures calculated in accordance with GAAP.

#### Adjusted EBITDA and Adjusted EBITDA Attributable to Bausch Health

Adjusted EBITDA (non-GAAP) is Net income (loss) (its most directly comparable GAAP financial measure) adjusted for interest expense, net, (Benefit from) provision for income taxes, depreciation and amortization and certain other items described below. Adjusted EBITDA attributable to Bausch Health Companies Inc. (non-GAAP) is Adjusted EBITDA (non-GAAP) further adjusted to exclude the Adjusted EBITDA attributable to noncontrolling interest (non-GAAP) as defined below.

Management believes that Adjusted EBITDA (non-GAAP) and Adjusted EBITDA attributable to Bausch Health Companies Inc. (non-GAAP), along with the GAAP measures used by management, most appropriately reflect how the Company measures the business internally and sets operational goals and incentives. In particular, the Company believes that these metrics focus management on the Company's underlying operational results and business performance. As a result, the Company uses these metrics to assess the financial performance of the Company and to forecast future results as part of its guidance. Management believes these metrics are a useful measure to evaluate current performance. These metrics are intended to show our unleveraged, pre-tax operating results and therefore reflect our financial performance based on operational factors. In addition, cash bonuses for the Company's executive officers and other key employees are based, in part, on the achievement of certain Adjusted EBITDA (non-GAAP) targets.

Adjusted EBITDA (non-GAAP) is Net income (loss) (its most directly comparable GAAP financial measure) adjusted for interest expense, net, (Benefit from) provision for income taxes, depreciation and amortization and the following items:

• Restructuring, integration and transformation costs: The Company has incurred restructuring costs as it implemented certain strategies, which involved, among other things, improvements to its infrastructure and operations, internal reorganizations and impacts from the divestiture of assets and businesses. With regard to infrastructure and operational improvements which the Company has taken to improve efficiencies in the businesses and facilities, these tend to be costs intended to right size the business or organization that fluctuate significantly between periods in amount, size and timing, depending on the improvement project, reorganization or transaction. Additionally, with the completion of the B+L IPO, as the Company prepares for post-separation operations, the Company is launching certain transformation initiatives that will result in certain changes to and investment in its organizational structure and operations. These transformation initiatives arise outside of the ordinary course of continuing operations and, as is the case with the Company's restructuring efforts, costs associated with these transformation initiatives are expected to fluctuate between periods in amount, size and timing. These out-of-the-ordinary-course charges include third-party

advisory costs, as well as certain severance-related costs (including the severance costs associated with the departure of Bausch + Lomb's former CEO). Investors should understand that the outcome of these transformation initiatives may result in future restructuring actions and certain of these charges could recur. The Company believes that the adjustments of these items provide supplemental information with regard to the sustainability of the Company's operating performance, allow for a comparison of the financial results to historical operations and forward-looking guidance and, as a result, provide useful supplemental information to investors.

- Asset Impairments: The Company has excluded the impact of impairments of finite-lived and indefinite-lived intangible assets, as well as impairments of assets held for sale, as such amounts are inconsistent in amount and frequency and are significantly impacted by the timing and/or size of acquisitions and divestitures. The Company believes that the adjustments of these items correlate with the sustainability of the Company's operating performance. Although the Company excludes impairments of intangible assets and assets held for sale from measuring the performance of the Company and the business, the Company believes that it is important for investors to understand that intangible assets contribute to revenue generation.
- Goodwill Impairments: The Company excludes the impact of goodwill impairments. When the Company has made acquisitions where the consideration paid was in excess of the fair value of the net assets acquired, the remaining purchase price is recorded as goodwill. For assets that we developed ourselves, no goodwill is recorded. Goodwill is not amortized but is tested for impairment. The amount of goodwill impairment is measured as the excess of a reporting unit's carrying value over its fair value. Management excludes these charges in measuring the performance of the Company and the business.
- Share-based compensation: The Company has excluded costs relating to share-based compensation. The Company
  believes that the exclusion of share-based compensation expense assists investors in the comparisons of operating
  results to peer companies. Share-based compensation expense can vary significantly based on the timing, size and
  nature of awards granted.
- Acquisition-related costs and adjustments excluding amortization of intangible assets: The Company has excluded the impact of acquisition-related costs and fair value inventory step-up resulting from acquisitions as the amounts and frequency of such costs and adjustments are not consistent and are significantly impacted by the timing and size of its acquisitions. In addition, the company excludes acquisition-related contingent consideration non-cash adjustments due to the inherent uncertainty and volatility associated with such amounts based on changes in assumptions with respect to fair value estimates, and the amount and frequency of such adjustments are not consistent and are significantly impacted by the timing and size of the Company's acquisitions, as well as the nature of the agreed-upon consideration.
- Gain (Loss) on extinguishment of debt: The Company has excluded gain (loss) on extinguishment of debt as this
  represents a gain or loss from refinancing our existing debt and is not a reflection of our operations for the period.
  Further, the amount and frequency of such amounts are not consistent and are significantly impacted by the timing and
  size of debt financing transactions and other factors in the debt market out of management's control.

- Separation costs and separation-related costs: The Company has excluded certain costs incurred in connection with activities regarding the separation of the eye-health business. Separation costs are incremental costs directly related to effectuating the separation of the eye-health business and include, but are not limited to, legal, audit and advisory fees. Separation-related costs are incremental costs indirectly related to the separation of the eye-health business and include, but are not limited to rebranding costs and costs associated with facility relocation and/or modification. As these costs arise from events outside of the ordinary course of continuing operations, the Company believes that the adjustments of these items provide supplemental information with regard to the sustainability of the Company's operating performance, allow for a comparison of the financial results to historical operations and forward-looking guidance and, as a result, provide useful supplemental information to investors.
- Other adjustments: The Company has excluded certain other amounts, including legal and other professional fees incurred in connection with legal and governmental proceedings, investigations and information requests regarding certain of our legacy distribution, marketing, pricing, disclosure and accounting practices, litigation and other matters, and net (gain) loss on sale of assets or other disposition of assets. Given the unique nature of the matters relating to these costs, the Company believes these items are not normal operating expenses. For example, legal settlements and judgments vary significantly, in their nature, size and frequency, and, due to this volatility, the Company believes the costs associated with legal settlements and judgments are not normal operating expenses. In addition, as opposed to more ordinary course matters, the Company considers that each of the recent proceedings, investigations and information requests, given their nature and frequency, are outside of the ordinary course and relate to unique circumstances. The Company has also excluded IT infrastructure investments that are the result of other, non-comparable events to measure operating performance. These events arise outside of the ordinary course of continuing operations. The Company has also excluded certain other costs, including professional fees associated with contemplated, but not completed, strategic transactions. The Company excluded these costs as the consideration of such matters are outside of the ordinary course of continuing operations and are infrequent in nature. The Company believes that the exclusion of such out-of-theordinary-course amounts provides supplemental information to assist in the comparison of the financial results of the Company from period to period and, therefore, provides useful supplemental information to investors. However, investors should understand that many of these costs could recur and that companies in our industry often face litigation.

Adjusted EBITDA attributable to Bausch Health (non-GAAP) is Adjusted EBITDA (non-GAAP) further adjusted to exclude the Adjusted EBITDA attributable to noncontrolling interest (non-GAAP). Adjusted EBITDA attributable to noncontrolling interest (non-GAAP) is Net income attributable to noncontrolling interest (its most directly comparable GAAP financial measure) adjusted for the portion of the adjustments described above attributable to noncontrolling interest.

#### Adjusted Net Income and Adjusted Net Income attributable to Bausch Health

Adjusted net income (non-GAAP) is Net income (its most directly comparable GAAP financial measure), adjusted for asset impairments, goodwill impairments, restructuring, integration and transformation costs, acquisition-related costs and adjustments excluding amortization of intangible assets, gain (loss) on extinguishment of debt, separation costs and separation-related costs and other non-GAAP adjustments as these adjustments are described above,

and amortization of intangible assets and acquisition-related costs and adjustments excluding amortization of intangible assets, as described below:

- Amortization of intangible assets: The Company has excluded the impact of amortization of intangible assets, as such amounts are inconsistent in amount and frequency and are significantly impacted by the timing and/or size of acquisitions. The Company believes that the adjustments of these items correlate with the sustainability of the Company's operating performance. Although the Company excludes the amortization of intangible assets from its non-GAAP expenses, the Company believes that it is important for investors to understand that such intangible assets contribute to revenue generation. Amortization of intangible assets that relate to past acquisitions will recur in future periods until such intangible assets have been fully amortized. Any future acquisitions may result in the amortization of additional intangible assets.
- Acquisition-related costs and adjustments excluding amortization of intangible assets: In addition to the acquisition-related costs and adjustments as described above, the company has excluded the expense directly attributable to one-time commitment and structuring fees related to a bridge loan facility put in place prior to the acquisition of Xiidra and certain other ophthalmology assets. The company excluded these costs as they are outside of the ordinary course of continuing operations and are infrequent in nature. The company believes that the exclusion of such out-of-the-ordinary-course amounts provides supplemental information to assist in the comparison of the financial results of the company from period to period and, therefore, provides useful supplemental information to investors.

Adjusted net income attributable to Bausch Health (non-GAAP) is Adjusted net income (non-GAAP) further adjusted to exclude the Adjusted net income attributable to noncontrolling interest (non-GAAP). Adjusted net income attributable to noncontrolling interest (non-GAAP) is Net income attributable to noncontrolling interest (its most directly comparable GAAP financial measure) adjusted for the portion of the adjustments described above attributable to noncontrolling interest.

Historically, management has used Adjusted net income (loss) (non-GAAP) for strategic decision making, forecasting future results and evaluating current performance. This non-GAAP measure excludes the impact of certain items (as described above) that may obscure trends in the Company's underlying performance. By disclosing this non-GAAP measure, it is management's intention to provide investors with a meaningful, supplemental comparison of the Company's operating results and trends for the periods presented. Management believes that this measure is also useful to investors as such measure allows investors to evaluate the Company's performance using the same tools that management uses to evaluate past performance and prospects for future performance. Accordingly, the Company believes that Adjusted net income (non-GAAP) is useful to investors in their assessment of the Company's operating performance. It is also noted that, in recent periods, our GAAP Net income (loss) was significantly lower than our Adjusted net income (non-GAAP).

#### Organic Growth/Change and Organic Revenue

Organic revenue and organic revenue change are non-GAAP measures. Non-GAAP measures are not standardized measures under the financial reporting framework used to prepare the Company's financial statements and might not be comparable to similar financial measures disclosed by other issuers.

Organic revenue and change in organic revenue (non-GAAP), are defined as GAAP Revenue and changes in GAAP revenue (the most directly comparable GAAP financial measures), adjusted for changes in foreign currency exchange rates (if applicable) and excluding the impact of recent acquisitions, divestitures and discontinuations, as defined further below. Organic revenue (non-GAAP) is impacted by changes in product volumes and price. The price component is made up of two key drivers: (i) changes in product gross selling price and (ii) changes in sales deductions. The Company uses organic revenue (non-GAAP) and change in organic revenue (non-GAAP) to assess performance of its reportable segments and the Company in total. The Company believes that providing these non-GAAP measures is useful to investors as they provide a supplemental period-to-period comparison.

The adjustments to GAAP Revenue to determine Organic Revenue (non-GAAP) and changes in Organic Revenue (non-GAAP) are as follows:

• Foreign currency exchange rates: Although changes in foreign currency exchange rates are part of our business, they are not within management's control. Changes in foreign currency exchange rates, however, can mask positive or negative trends in the business. The impact of changes in foreign currency exchange rates is determined as the difference in the current period reported revenues at their current period currency exchange rates and the current period reported revenues revalued using the monthly average currency exchange rates during the comparable prior period.

• Acquisitions, divestitures and discontinuations: In order to present period-over-period organic revenue (non-GAAP) growth/change on a comparable basis, revenues associated with acquisitions, divestitures and discontinuations are adjusted to include only revenues from those businesses and assets owned during both periods. Accordingly, organic revenue and change in organic revenue exclude from the current period, revenues attributable to each acquisition for twelve months subsequent to the day of acquisition, as there are no revenues from those businesses and assets included in the comparable prior period. Organic revenue and change in organic revenue exclude from the prior period, all revenues attributable to each divestiture and discontinuance during the twelve months prior to the day of divestiture or discontinuance, as there are no revenues from those businesses and assets included in the comparable current period.

#### Adjusted EBITA and Adjusted EBITA Margin

Adjusted EBITA represents Operating income (loss) (its most directly comparable GAAP financial measure) adjusted to exclude amortization, fair value adjustments to inventory in connection with business combinations and integration related inventory charges and technology transfer costs, restructuring and integration costs, asset impairments, goodwill impairments, acquisition related costs, separation costs, separation-related costs and certain other non-GAAP charges as discussed under "Other Non-GAAP charges" above. Adjusted EBITA Margin (non-GAAP) is Adjusted EBITA (non-GAAP) divided by Revenues. The most directly comparable GAAP financial measure is operating income margin, which is Operating income (loss) divided by Revenues. On a segment basis, Adjusted EBITA represents Segment profit (its most directly comparable GAAP financial measure) adjusted to exclude the items above, as applicable.

Management believes that Adjusted EBITA (non-GAAP) and Adjusted EBITA Margin (non-GAAP), along with the GAAP measures used by management, appropriately reflect how the Company measures the business internally and sets operational goals for each of its businesses. In particular, the Company believes that Adjusted EBITA (non-GAAP) and Adjusted EBITA Margin (non-GAAP) focuses management on the Company's underlying operational results and segment performance. As a result, the Company uses Adjusted EBITA (non-GAAP) and Adjusted EBITA Margin (non-GAAP) to assess the actual financial performance of each segment and to forecast future results as part of its guidance.

The Company believes that Adjusted EBITA (non-GAAP) and Adjusted EBITA Margin (non-GAAP) are useful to investors as they provide consistency and comparability with our past financial performance and facilitates period-to-period comparisons of the Company's profitability and the profitability of our segments as they eliminate the effects of certain cash and non-cash charges, which given their nature and frequency, are outside the ordinary course and relate to unique circumstances.

#### Adjusted Gross Profit/Adjusted Segment Gross Profit and Adjusted Gross Margin/Adjusted Segment Gross Margin

Adjusted gross profit (non-GAAP)/Adjusted segment gross profit (non-GAAP) represents gross profit (its most directly comparable GAAP financial measure) adjusted for Other revenues, Cost of other revenues, Amortization of intangible assets and fair value adjustments to inventory in connection with business combinations. In accordance with GAAP, Gross profit represents total Revenues less Costs of goods sold (excluding amortization of intangible assets) less Cost of other revenues less Amortization of intangible assets. Adjusted gross margin (non-GAAP)/Adjusted segment gross margin (non-GAAP) (the most directly comparable GAAP financial measure for which is gross margin) represents Adjusted gross profit (non-GAAP)/Adjusted segment gross profit (non-GAAP) divided by Product revenues.

Adjusted gross profit (non-GAAP)/Adjusted segment gross profit (non-GAAP) and Adjusted gross margin (non-GAAP)/Adjusted segment gross profit margin (non-GAAP) are measures used by management to understand and evaluate each segment's pricing strategy, strength of product portfolio, ability to control product costs and the success of its go-to-market strategies. Adjusted gross profit (non-GAAP)/Adjusted segment gross profit (non-GAAP) and Adjusted gross margin (non-GAAP)/Adjusted segment gross profit margin (non-GAAP) facilitates period-to-period comparisons of each segment's ability to generate cash flows from sales, as these measures eliminate the effects of amortization of intangible assets and fair value adjustments to inventory in connection with business combinations, which are non-cash charges.

The Company believes that Adjusted gross profit (non-GAAP)/Adjusted segment gross profit (non-GAAP) and Adjusted gross margin (non-GAAP)/Adjusted segment gross profit margin (non-GAAP) are useful to investors as they provide consistency and comparability with our past financial performance and facilitate period-to-period comparisons of each segment's ability to generate incremental cash flows from its revenues as these measures eliminate the effects of amortization of intangible assets and fair value adjustments to inventory in connection with business combinations, which are non-cash charges that can be impacted by, among other things, the timing and magnitude of acquisitions, which given their nature and frequency, are outside the ordinary course and relate to unique circumstances.

#### Adjusted SG&A Expenses and Adjusted G&A Expenses

Adjusted SG&A expenses (non-GAAP) represents selling, general and administrative expenses ("SG&A expenses") (its most directly comparable GAAP financial measure) and Adjusted G&A expenses (non-GAAP) represents general and administrative expenses ("G&A expenses") (its most directly comparable GAAP financial measure), each adjusted to exclude separation-related costs and certain costs primarily related to legal and other professional fees relating to legal and governmental proceedings, investigations and information requests respecting certain of our distribution, marketing, pricing, disclosure and accounting practices and separation-related costs. See the discussion under "Other Non-GAAP charges" above.

Management uses Adjusted SG&A expenses (non-GAAP) and Adjusted G&A (non-GAAP), along with GAAP measures, as a supplemental measure for period-to-period comparison to understand and evaluate each segment's ability to control costs and direct additional cash investments in each business.

The Company believes that Adjusted SG&A (non-GAAP) and Adjusted G&A (non-GAAP) are useful to investors as they provide consistency and comparability with our past financial performance and facilitates period-to-period comparisons of our SG&A expenses, G&A expenses and operations, as these measures eliminate the effects of separation-related costs and legal and other professional fees which given their nature and frequency, are outside the ordinary course and relate to unique circumstances.

#### **Total Adjusted Operating Expenses**

Total Adjusted Operating Expenses (non-GAAP) represents operating expenses (its most directly comparable GAAP financial measure) adjusted to exclude restructuring and integration costs, asset impairments, including loss on assets held for sale, goodwill impairments, acquisition related costs and adjustments excluding amortization of intangible assets, separation costs, separation-related costs and certain other non-GAAP charges as discussed under "Other Non-GAAP charges" above.

Management believes that Total Adjusted Operating Expenses (non-GAAP), along with the GAAP and non-GAAP measures used by management, provide a supplemental measure for period-to-period comparison to understand and evaluate its ability manage and control its costs, assess the actual financial performance of the Company and to forecast future results as part of its guidance. Management believes that Total Adjusted Operating Expenses (non-GAAP) is a useful measure to evaluate current performance amounts.

The Company believes that Total Adjusted Operating Expenses (non-GAAP) is useful to investors as it provides consistency and comparability with our past financial performance and facilitates period-to-period comparisons of our operating expenses as Total Adjusted Operating Expenses eliminates the effects of certain cash and non-cash charges, which given their nature and frequency, are outside the ordinary course and relate to unique circumstances which are substantially outside of management's control.

#### **Adjusted Cash Flows from Operations**

Adjusted cash flows from operations (non-GAAP) is Cash generated from operations (its most directly comparable GAAP financial measure) adjusted for: (i) payments of legacy legal settlements, net of insurance proceeds, (ii) payments of transformation costs, (iii) payments for separation costs and separation-related costs, (iv) interest payments charged against premium, and (v) fees paid in connection with the debt exchange transaction

Management believes that Adjusted cash flows from operations (non-GAAP), along with the GAAP and non-GAAP measures used by management, most appropriately reflect how the Company measures the business internally. The Company uses adjusted cash flows from operations (non-GAAP) both to assess the actual financial performance of the Company and to forecast future results as part of its guidance. Management believes adjusted cash flows from operations (non-GAAP) is a useful measure to evaluate current performance amounts.

As these payments arise from events outside of the ordinary course of continuing operations as discussed above, the Company believes that the adjustments of these items provide supplemental information with regard to the sustainability of the Company's cash from operations, allow for a comparison of the financial results to historical operations and forward-looking guidance and, as a result, provide useful supplemental information to investors.

#### **Constant Currency**

Changes in the relative values of non-U.S. currencies to the U.S. dollar may affect the Company's financial results and financial position. To assist investors in evaluating the Company's performance, we have adjusted for the effects of changes in foreign currencies. The impact of changes in foreign currency exchange rates is determined by comparing the current period reported revenues at their current period currency exchange rates and the current period reported revenues revalued using the monthly average currency exchange rates during the comparable prior period.

#### **Adjusted Tax Rate**

Adjusted Tax Rate (the most directly comparable financial measure for which is our GAAP tax rate) includes the tax impact of the various non-GAAP adjustments used in calculating our non-GAAP measures. However, due to the differences in the tax treatment of items excluded from non-GAAP earnings, our adjusted tax rate will differ from our GAAP tax rate and from our actual tax liabilities.

#### Adjusted EBITDA excluding Bausch + Lomb (non-GAAP)

Adjusted EBITDA excluding Bausch + Lomb (non-GAAP) is Adjusted EBITDA (non-GAAP) adjusted to remove Adjusted EBITDA attributable to Bausch + Lomb (non-GAAP). Adjusted EBITDA attributable to Bausch + Lomb (non-GAAP) is Income (loss) before income taxes of our Bausch + Lomb segment (its most directly comparable GAAP financial measure) adjusted for the portion of the Company's interest expense, depreciation, amortization and other adjustments as described above, allocated or attributable to Bausch + Lomb.

Adjusted EBITDA excluding Bausch + Lomb is not intended to be, and may not be, representative of income from continuing operations (for Bausch Health excluding Bausch + Lomb) or from discontinued operations (for B+L) in accordance with GAAP, as: (i) the criteria for that accounting has not been met and (ii) certain cost allocations to BHC excluding B+L and B+L are not in accordance with the criteria for that accounting. As such, Adjusted EBITDA excluding Bausch + Lomb (non-GAAP) as included herein may not be indicative of the results of the operations or Adjusted EBITDA attributable to Bausch Health (non-GAAP) in the future, or if Bausch + Lomb met the criteria to be treated as a discontinued operation during any of the periods presented.

Management believes that Adjusted EBITDA excluding Bausch + Lomb (non-GAAP), along with the GAAP and other non-GAAP measures used by management, most appropriately reflect how the Company measures the business internally and sets operational goals and incentives. In particular, the Company believes that these metrics focus management on the Company's underlying operational results and business performance. As a result, the Company uses these metrics to assess the actual financial performance of the Company and to forecast future results as part of its guidance. Management believes these metrics are a useful measure to evaluate current performance. These metrics are intended to show our unleveraged, pre-tax operating results and therefore reflects our financial performance based on operational factors. In addition, cash bonuses for the Company's executive officers and other key employees are based, in part, on the achievement of certain Adjusted EBITDA (non-GAAP) targets.

#### Adjusted Cash Flows from Operations excluding Bausch + Lomb (non-GAAP)

Adjusted Cash Flows from Operations excluding Bausch + Lomb (non-GAAP) is Adjusted Cash Flow from Operations (non-GAAP) adjusted to remove Adjusted Cash Flow from Operations attributable to Bausch + Lomb (non-GAAP). Adjusted Cash Flow from Operations attributable to Bausch + Lomb (non-GAAP) is Cash Flow from Operations of our Bausch + Lomb segment (its most directly comparable GAAP financial measure) adjusted for the portion of the Company's payment of separation costs, separation-related costs and other adjustments as described above, allocated or attributable to Bausch + Lomb.

Adjusted Cash Flow from Operations excluding Bausch + Lomb is not intended to be, and may not be, representative of Cash Flow from Operations (for Bausch Health excluding Bausch + Lomb) or from discontinued operations (for B+L) in accordance with GAAP, as: (i) the criteria for that accounting has not been met and (ii) certain cost allocations to BHC excluding B+L and B+L are not in accordance with the criteria for that accounting. As such, Adjusted Cash Flow from Operations excluding Bausch + Lomb (non-GAAP) as included herein may not be indicative of the cash flows or Adjusted Cash Flow from Operations attributable to Bausch Health (non-GAAP) in the future, or if Bausch + Lomb met the criteria to be treated as a discontinued operation during any of the periods presented.

Management believes that Adjusted Cash Flow from Operations excluding Bausch + Lomb (non-GAAP), along with the GAAP and other non-GAAP measures used by management, most appropriately reflect how the Company measures the business internally and sets operational goals and incentives. In particular, the Company believes that these metrics focus management on the Company's underlying operational results and business performance. As a result, the Company uses these metrics to assess the actual financial performance of the Company and to forecast future results as part of its guidance. Management believes these metrics are a useful measure to evaluate current performance. These metrics are intended to show our cash flows and therefore reflects our financial performance based on operational factors.